

## **Correspondent Jumbo Product Comparison Matrix**

Information deemed reliable but not guaranteed. Restrictions may apply, see "Product Guidelines" for complete requirements.

Eff.03.27.24 | Rev. 03.27.24

|  |   |  | Eff.03.27.24   Rev. 03.27.24  |
|--|---|--|---|
| Features   | Jumbo One   | Jumbo One Advantage  | Jumbo One Premier   |
| Loan Type  | Purchase, Rate/Term Refi, & Cash-out Refi   | Purchase, Rate/Term Refi, & Cash-out Refi  | Purchase, Rate/Term Refi, & Cash-out Refi   |
|  |   | 15, 30 year fixed,   | 15, 30 year fixed,  |
| Loan Terms   | 30 year fixed, 10/6 ARM   | 10/6 ARM<br>30 year fixed Interest Only  | 10/6 ARM  |
|  |   | 30 year 2:1 or 1:0 Temporary Buydown   | 30 year 2:1 or 1:0 Temporary Buydown  |
| Max LTV with Loan Amount -<br>Purchase Rate & Term | 90% up to \$1,500,000 (Purchase)<br>85% up to \$2,000,000 (Rate/Term Refi)  | 89.99% up to \$2,000,000   | 80% up to \$3,000,000   |
| Max LTV with Loan Amount -<br>Cash-out Refi        | 80% up to \$1,000,000   | 80% up to \$3,000,000  | 80% up to \$2,000,000   |
| Max Loan Amount                                    | \$3,500,000 - Primary   \$2,000,000 - Second & Investment   | \$3,000,000 - Primary & Second   \$2,000,000 Investment                          | \$3,000,000 Primary & Second   \$1,500,000 Investment   |
| Min Credit Score                                   | 660 min FICO – Purchase & Rate/Term Refi<br>680 min FICO – Cash-out Refi  | 660 min FICO – Purchase & Rate/Term Refi<br>680 min FICO – Cash-out Refi         | 660 min FICO – Purchase & Rate/Term Refi<br>660 min FICO – Cash-out Refi  |
| DTI  | Determined by AUS, max 50% max  | Fixed & ARM: Determined by AUS, max 45%Interest Only: Determined by AUS, max 43% | Determined by AUS, 49.99% max   |
| Cash Out Proceeds                                  | No max cash-out limits  | No max cash-out limits   | ≤ \$1,500,000 loan amount: \$350,000<br>> \$1,500,000 loan amount: \$500,000  |
| Minimum Loan Amount                                | \$1 above conforming loan limit   | \$1 above conforming loan limit  | \$1 above conforming loan limit   |
| Interest Only<br>Restrictions                      | Ineligible  | Primary Residence only<br>> 80 LTV/CLTV ineligible                               | Ineligible  |
| Property Types                                     | SFR   PUD   Condo (warrantable)<br>2-4 Unit (Primary & Investment only)   | SFR   2-4 Unit   PUD  Condo (warrantable)  | SFR   PUD  Condo (warrantable & non-warrantable) 2-4 Unit (Primary & Investment only)   |
| Reserves   | Greater of AUS or: ≤ \$1,000,000: Follow AUS  > \$1,000,000 - ≤ \$2,000,000: 3 mos > \$2,000,000 - ≤ \$3,000,000: 6 mos  > \$3,000,000: 12 mos LTV/CLTV > 80%: 6 mos "Cash out proceeds ineligible" | Greater of AUS or:   | Greater of DU or:     Primary:     ≤ \$1,000,000 - 6 mos  > \$1,000,000 - 5 \$2,000,000 - 9 mos       > \$2,000,000 - 12 mos  2 units - 12 mos     Second Home: \$ \$2,000,000 - 9 mos  > \$2,000,000 - 12 mos     Investment: 12 mos     *Cash out proceeds & gift funds ineligible*                                       |
| Eligible Borrowers                                 | US Citizen  Permanent Res   Non-Permanent Res   | US Citizen  Permanent Res   Non-Permanent Res                                    | US Citizen  Permanent Res   Non-Permanent Res   |
| Liigible Bollowers                                 | ·   |  | Primary and Second home only, \$1.5MM max, if living rent free must meet addtn'l tradeline  |
| FTHB   | Follow Agency   | Follow Agency  | requirements  |
| Geo Limitations                                    | US Territories & Texas 50 (a)(6) ineligible   | US Territories and Texas 50(a)(6) and (f)(2) Transactions ineligible             | US Territories & Texas 50 (a)(6) ineligible   |
| Interested Party Contributions                     | Follow Agency   | Follow Agency  | Follow FNMA   |
| Number of Financed Properties                      | Follow Agency   | Follow Agency  | Follow DU findings  |
| Temporary Buydown                                  | Ineligible  | Eligible, follow Agency  | 2-1 and 1-0 permitted, Fixed rate & Purchase transactions only, Investment ineligible   |
| QM   | Must be QM eligible: Safe Harbor and Rebuttable Presumption   | Must be QM eligible: Safe Harbor and Rebuttable Presumption                      | Must be QM eligible: Safe Harbor and Rebuttable Presumption   |
| AUS  | DU or LPA Approve/Accept finding  | DU or LPA Approve/Accept finding   | DU Approve finding, LPA ineligible  |
| ROPERTY  |   |  |   |
| Appraisal  | ≤ \$1,500,000: 1 appsl & secondary valuation   > \$1,500,000: 2 appsls  | ≤ \$1,500,000: 1 appsl   > \$1,500,000: 2 appsls                                 | ≤ \$1,500,000: 1 appsl & secondary valuation   > \$1,500,000: 2 appsls  |
| Secondary Valuation Options                        | Secondary Valuation: CU ≤ 2.5, no secondary valuation required   CU > 2.5 or indeterminate: Enhanced Desk Review within -10% or 2nd full appsl  | NA   | Secondary Valuation: CU ≤ 2.5, no secondary valuation required   CU > 2.5 or indeterminate: CCA/ARR within -10% or field review, 2nd full appsl   |
| Condo Approval                                     | Follow Agency   | Follow Agency  | Warrantable and Non-Warrantable  NW 10% LTV reduction, 30 fixed only, Investment ineligible  NW Features (only 1 NW feature permitted): Commercial Space -> 35% - 5 50%   Presale- 30% sold or under contract   Budget -< 10% reserves allowed with conditions   One Entity  Ownership - up to 25% for projects w 10+ units |
| Declining Market                                   | No limitations  | No limitations   | LTV/CLTV reduced by 10%   |
|  | 25 acres max  | 25 acres max   | 25 acres max Rural > 10 acres must have 3 comps w/similar acreage   |
| Acreage REDIT                                      |   |  |   |
| Scores   | At least 1 score required   Lowest middle is decision score   | 2 scores required   Lowest middle is decision score                              | 2 scores required   Lowest middle is decision score   Rapid rescore not allowed   |
| Tradelines   | Follow AUS  | Follow AUS   | Follow DU findings  |
| Housing History                                    | Follow AUS  | Mortgage/Rent: 0x30x12   | Mortgage: 0x30x12, 0x60x24   Rent: 0x30x12  |
| Collections  | Follow Agency   | Follow Agency  | Follow FNMA   |
| Derog Credit Seasoning<br>(BK,SS,FC,DIL)           | Follow AUS  | 7 yrs seasoning  | Follow DU, extenuating circumstances prohibited Credit events seasoned < 7 years require 0x30x24 and no mortgage lates since credit event Multiple credit events not permitted  |
|  | Follow AUS  | Must have exited, not in a repayment plan, current and made 6 timely payments    | 6 mos seasoning, no skipped payments during forbearance period<br>Applies to all current and previously owned properties  |



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| Features                               | Jumbo One  | Jumbo One Advantage  | Jumbo One Premier   |
|--|--|--|---|
| INCOME                                 |  |  |   |
| Employment and<br>Income Documentation | Follow Agency  | Follow Agency  | Follow DU findings  |
| Tax Transcripts                        | Required for all borrowers whose income is used to qualify | Required for all borrowers whose income is used to qualify | Required for all borrowers whose income is used to qualify    |
| Self Employed                          | Follow Agency  | Follow Agency  | Follow DU findings   P&L through most recent quarter required |
| Other Income                           | Follow Agency  | Follow Agency  | Follow FNMA   |
| Employment Gap                         | Follow Agency  | Follow Agency  | Follow FNMA   |
| Conversion of Departing<br>Residence   | Follow Agency  | Follow Agency  | Follow FNMA   |
| ASSETS                                 |  |  |   |
| Borrower Funds                         | Follow Agency  | Follow Agency  | Follow DU   |
| Business Assets                        | Follow Agency  | Not permitted as reserves                                  | Allowed   |
| Gift Funds                             | Follow Agency  | Follow Agency  | Allowed w/5% min contribution, not permitted as reserves      |
| Gifts of Equity                        | Follow Agency  | Ineligible   | Follows Agency  |